BASTION ATLAS

Corporate Overview

The human factor in strategic growth.

Global Aerospace & Defense
November 2026

BastionAtlas.com



Bastion Atlas is your decision advantage in aerospace and defense business development.

250+ years
of collective aerospace and defense experience

500+ sources
scanned by our intelligence engine every day

Startup to Prime
client portfolio across NATO

ITAR Part 129
registered broker with the U.S. Department of State

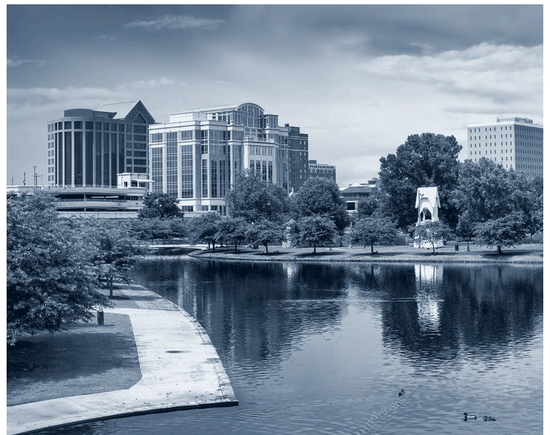
Team in Charlotte, Washington DC, Hartford, Huntsville, Montreal, San Diego, Omaha, Phoenix, and Hurlburt Field. Partners across allied markets.

So what **We help an exclusive portfolio of clients worldwide find opportunities early, decide where to compete, and build the relationships to win.**









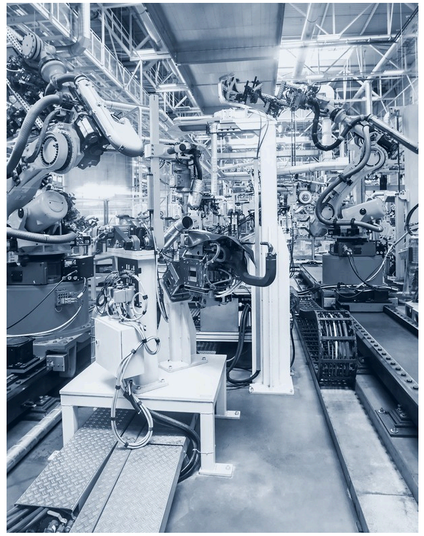


Five sectors. One mission.



Aerospace

OEMs worldwide, the U.S. Dept. of War, and allied defense ministries



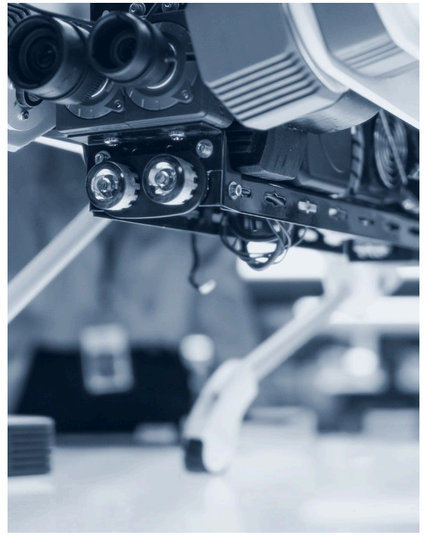
Manufacturing

Manufacturers supplying the Primes and Tier 1 OEMs



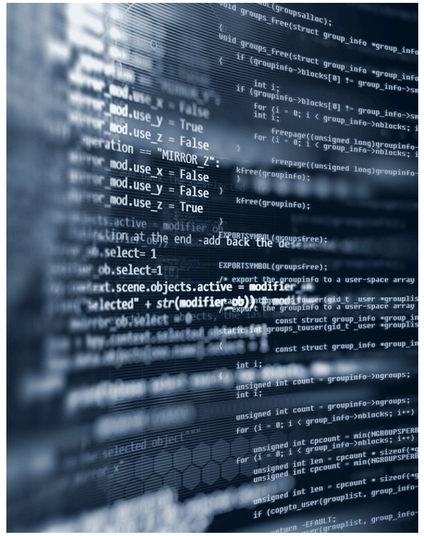
Maritime

The world's largest shipbuilders and the U.S. Maritime Industrial Base



Robotics

From non-destructive testing to logistics and airborne systems



Software & AI

Software is now the weapon. Hardware is the enabler.

So what **Aerospace and defense is our only business. We serve the commercial & defense markets of 5 sectors, with a global network, strong relationships, and a record of performance.**

A record to match the experience.

Seed to Series C

$1B+

First aerospace OEM contract, paving the way to a $1B+ valuation

Small to midsize

11X

11X EBITDA multiple achieved in an acquisition, against a 7X target

Tier 1 and Tier 2

$70M+

More than $70M USD in new business bookings in 1 year

Fortune 500 prime

$90M+

$90M+ U.S. Government defense training systems award

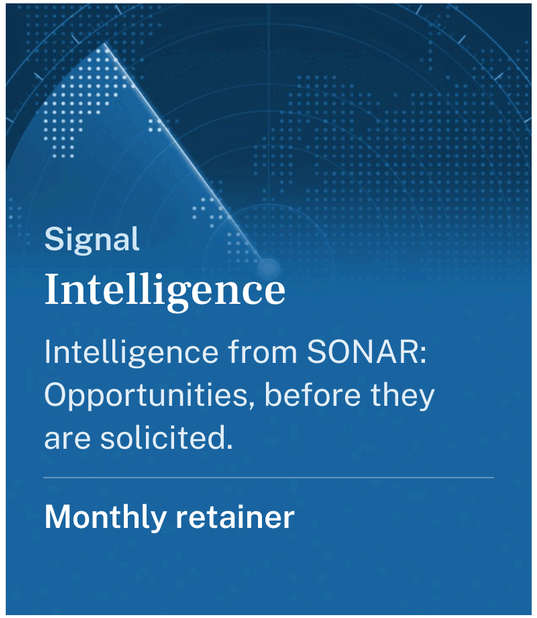
Clients we have served: From startup to Fortune 500

Hexcel Corporation, HABCO Industries, Dirac, LoneStar NDE, CIRI, L3Harris, CMC Electronics, GelSight, Exia Labs, Tactian, ARA Robotics, Eurotech, Voltron Technology, Canard Aerospace, iAccess Technologies, Ingenio Aerospace, HSB Solutions, Cosmodot, Power Technologies, DDM Systems, PITH Products

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So what **Every result has a name, an employer, and a story behind it. Ask, and we will walk you through how it was won.**

One growth system. Four service tiers.

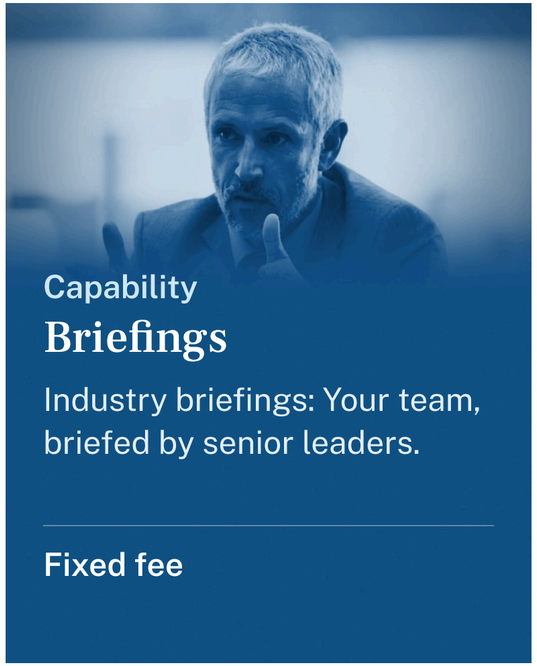


Signal

Intelligence

Intelligence from SONAR: Opportunities, before they are solicited.

Monthly retainer

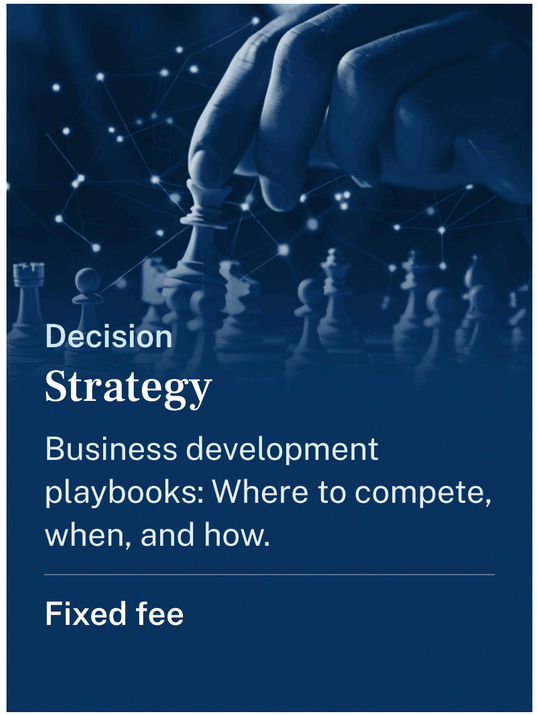


Capability

Briefings

Industry briefings: Your team, briefed by senior leaders.

Fixed fee

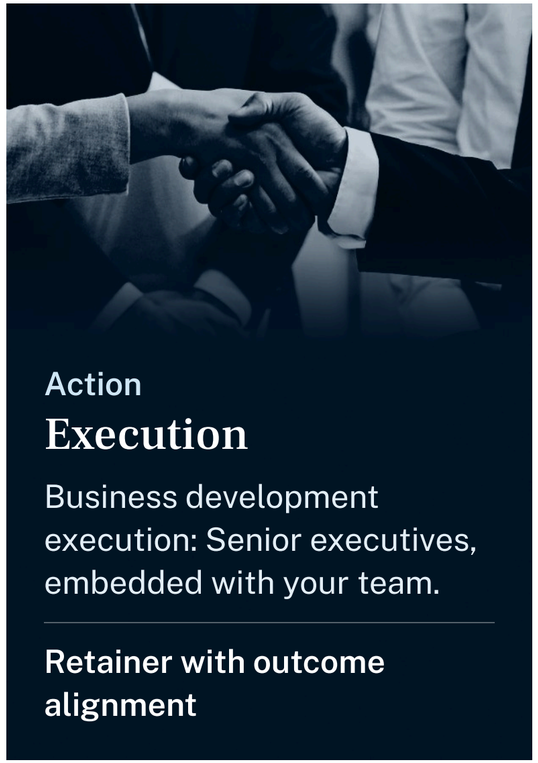


Decision

Strategy

Business development playbooks: Where to compete, when, and how.

Fixed fee



Action

Execution

Business development execution: Senior executives, embedded with your team.

Retainer with outcome alignment

Includes SONAR access for the duration

So what **Every tier is delivered by the same senior executives and informed by a common intelligence engine.**

Intelligence | Monthly retainer

Know first. Move first.

SONAR discovers opportunities forming 3 to 18 months before they become solicitations.

Shaping window: 3 to 18 months before the solicitation

Signals appear	SONAR forecast issued	Influence window closes	Solicitation released	Award
	SONAR clients start here		Most teams start here	

How it works

Signals	Budget lines, agency forecasts, and expiring contracts
Forecast	Each carries a confidence percentage and an expected window
Move first	Who to talk to, what to hand them, and by when



So what **By the time an RFP is released, the winner has often been shaping it for a year.**

Briefings | Fixed fee

Ground truth, from the source.

Flagship briefing, half-day, virtual or live at your site

Major General (Ret.) Barrie's Defense Industry Outlook

Part 1	U.S. Government Acquisition 101
Part 2	Where the money is flowing and opportunities are forming
Part 3	Technology roadmap recommendations for your company

Other programs

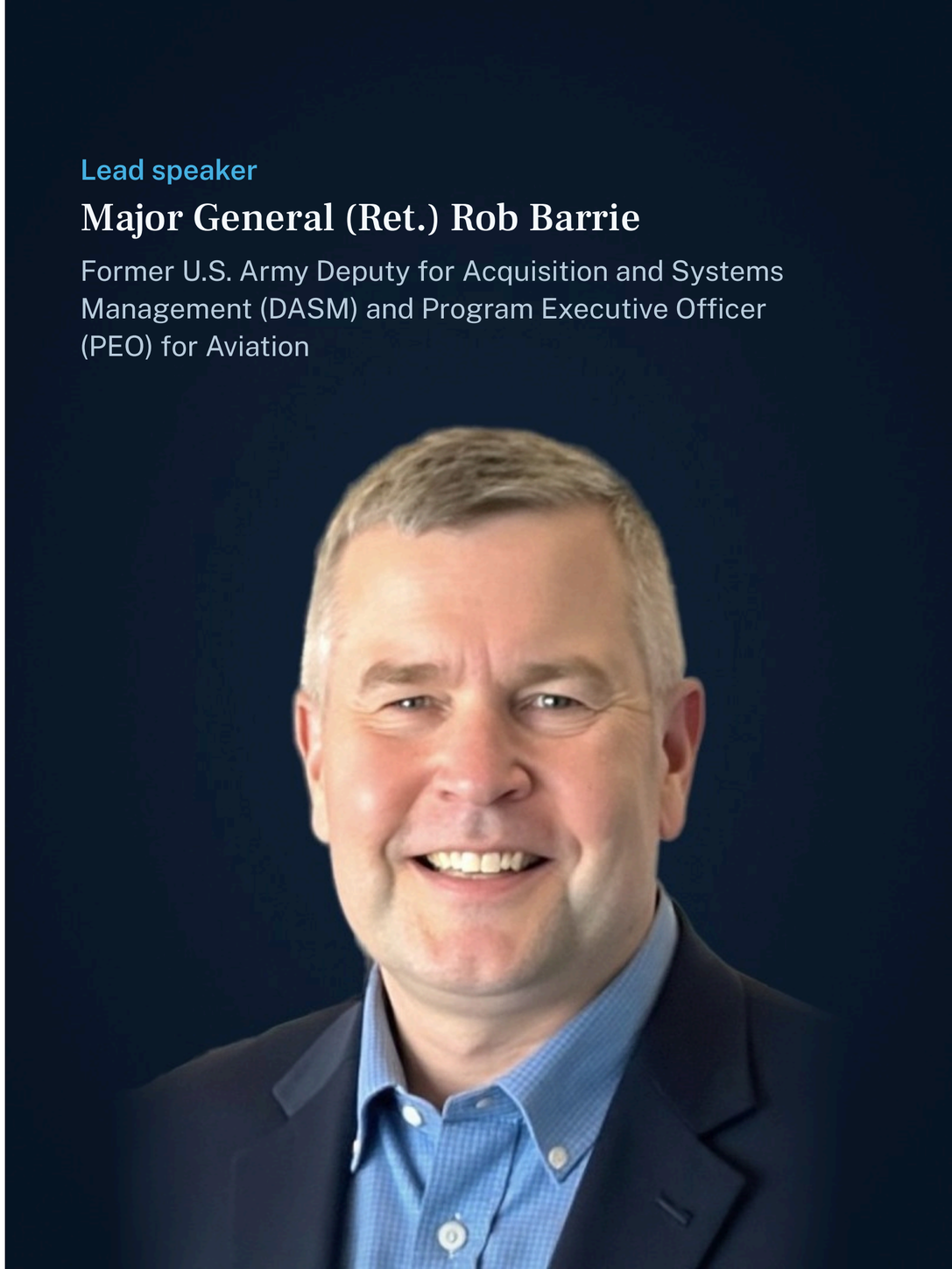
- Defense Business Development: The Craft
- U.S. Government Contracting: Foundational Pillars
- BD for Program and Product Managers: The Dual Hat
- International Offsets: The Deal Behind the Deal

So what **Bastion Atlas briefings build up the capabilities of your executive, engineering, sales, business development, product, and program management teams.**

Lead speaker

Major General (Ret.) Rob Barrie

Former U.S. Army Deputy for Acquisition and Systems Management (DASM) and Program Executive Officer (PEO) for Aviation



Strategy | Fixed fee

From the leaders who execute it.

Four decisions. Four deliverables. Each is a full execution manual with a companion executive deck, board-ready and built to be used.

Should we enter this market, and how?

Market Entry Strategy

Where do we place growth resources over the next 12 to 24 months?

Growth Roadmap

Is the growth story real, and will it survive the deal?

Commercial Due Diligence for M&A

How should our team run business development, day to day?

Business Development Playbook

So what **Every engagement includes SONAR access. Strategy clients receive priority consideration when an Execution seat opens.**



Execution | Retainer with outcome alignment

Your force multiplier.

What an execution engagement includes

A fractional senior executive, working alongside yours

End-to-end business development, from opportunity identification to the PO

Access to the wider Bastion Atlas network of executives and experts

Representation at agreed industry events and customer meetings

SONAR access, included for the duration

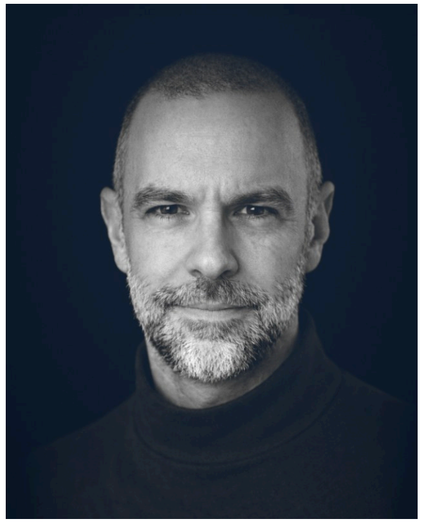
Capture and proposal support on priority pursuits

So what **We support only 10 active Execution clients worldwide, by design. Bastion Atlas does not bill by the hour or accept incentive-only engagements.**



Experience & reputation matter.

So what **The people who write your strategy are the people who execute it. There is no junior delivery bench.**



Cemocan “Gemo” Yesil

Founder & CEO

Global business development executive, entrepreneur, and retired U.S. Air Force pilot. Formerly Lockheed Martin and Gecko Robotics. Aerospace engineer, MIT 2003.



Major General (Ret.) Rob Barrie

Senior Strategic Advisor, Defense

Former Deputy for Army Acquisition and Systems Management and former Program Executive Officer, Aviation. West Point. MS in Aeronautical Engineering, Naval Postgraduate School.



Brad Nolen

Senior Strategic Advisor, Commercial

Former Chief Marketing Officer at Bombardier. Also formerly Safran and TransDigm. Sales and marketing executive, product strategist, aerospace engineer.



William “Buck” Clemons

Advisor, U.S. Defense

Career defense consultant, retired U.S. Army pilot, and expert in electronic warfare and additive manufacturing. Formerly SAIC and CMC Electronics.



Nate Scopac

Advisor, NATO Defense

Global defense and strategy executive and U.S. Air Force pilot. Former NATO Military Committee and SOCOM officer. Formerly Collins Aerospace. Master of Global Business Administration, Tufts.

Experience & reputation matter.

So what **Each executive is aligned to the markets and missions they know firsthand, with 250+ years of collective experience.**



Chris Anderson

Advisor, U.S. Defense

Global defense executive. U.S. Air Force Weapons School graduate, bomber pilot, and acquisitions officer, with service at AFSOC. Formerly BAE Systems and Collins. MBA, Indiana University.



John Williams

Advisor, Global Defense & Commercial

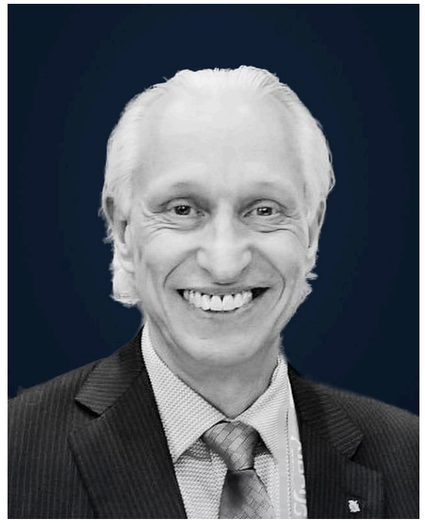
Formerly Boeing, Textron, and Bell. Defense offsets expert with experience in business aviation and rotorcraft fleet sales and in growth strategy consulting. Multilingual. Economics, Northwestern.



James “J.T.” Naylor

Advisor, U.S. Defense

Strategy and mission solutions executive. Retired U.S. Army pilot and acquisition officer. Director of Army Data Innovation at Dell Technologies, formerly Northrop Grumman. Systems engineer.



Randy Meiklejohn

Advisor, Canadian Defence

Former Royal Canadian Air Force Director of Air Requirements (DAR) and experimental test pilot. Sales director and human factors expert. Formerly CMC Electronics. Mechanical engineer.



Mari Jo Flanagan

Legal Expert

Retired Vice President and General Counsel. Business law. Admitted to the bars of Connecticut, Virginia, and the U.S. Supreme Court. Rutgers (BA), UNC (JD).

BASTION ATLAS

We should talk.

Global expertise. Professional pride. Personal attention.

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